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Smallholder SustaiNability Upscaling Programme

SUPPORTING THE ESTABLISHMENT OF A LOCAL COFFEE ROASTING FACILITY TO DEVELOP NEW MARKET FOR FARMERS IN TOGO

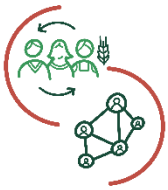

Africa

Latin America

Asia


Financial services delivery


Capacity building for end beneficiaries


Market access and product development


Management systems improvement

CONTEXT

Togo is a West African country bordered by Ghana to the west, Benin to the east and Burkina Faso to the north. It is one of the least developed countries in the world. It is a small, tropical country, spanning 57,000 square kilometres with a population of approximately 8 million. Togo's agricultural sector, particularly the cocoa and coffee sectors, is a key economic pillar for rural areas. These cash crops are central to the livelihoods of thousands of farmers, whose incomes nevertheless remain precarious, often characterised by difficult living conditions, limited access to basic services, and a heavy reliance on climatic uncertainties and global markets. The potential for coffee and cocoa in Togo remains limited due to a lack of land suitable for these crops.

CURRENT STATUS OF THE BENEFICIARY ORGANISATION

Cocolomex, a Togolese agricultural export company founded in 2015, has been working for several years with producer groups in the Badou regions. It was ranked as Togo's leading cocoa exporter by the Coffee and Cocoa Exporters' Council during the 2023–2024 marketing year. It has helped to establish a union of cooperatives (IBA) comprising 1,856 producers specialising exclusively in coffee and cocoa, as well as over 430 organic soya producers. Thanks to its diversification strategy, Cocolomex operates across several sectors: cocoa, cashew nuts, soya and, since 2024, coffee enabling it to reach over 4,000 producers.

OBJECTIVE OF THE PROJECT

The aim of the project is to support a local coffee roasting initiative designed to capture the added value generated by processing and redistribute it upstream along the value chain.

The expected results of the project are:

- Train three staff on shop and retail operations including coffee extraction and grinding, application of recipes, customer service, hygiene and equipment maintenance.
- Define and structure a product offering tailored to target various local market segments to ensure market access for producers.
- Implement quality control system including simplified cupping routine, defect detection, coffee profile comparison.

PRIORITY TOPICS

Environment and climate change

Food security and improved nutrition

Gender equality

Fair agrifood systems

IMPACT INVESTOR

Sidi Solidarité Internationale pour le Développement et l'Investissement

BENEFICIARY ORGANISATION

Cocolomex, Togo (agri-SME), working with 4,017 smallholder farmers

AGRICULTURAL VALUE CHAIN

Coffee

STARTING DATE

September 2026

DURATION

1 month

TOTAL TA BUDGET

€13,339
Including €10,671 (80%) contribution from SSNUP

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